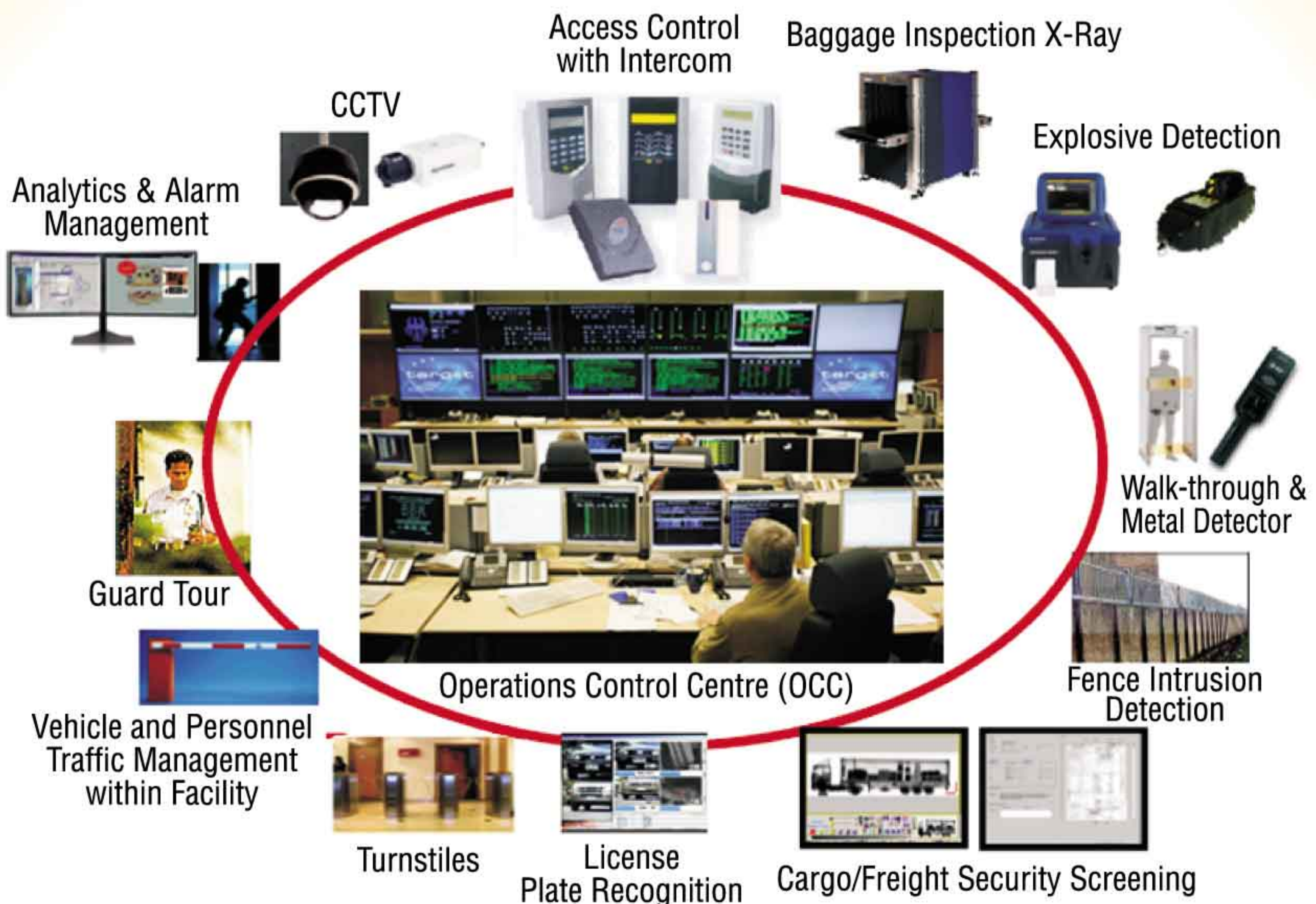


Get them
Before they
Get You!



TechVision Security Consultants Pvt Ltd

HI-TECH SECURITY SOLUTIONS FOR INDUSTRIES, INSTALLATIONS, INSTITUTIONS...

Your Security is Our Priority



WHAT IS TechVision?

TechVision Security Consultants is a group of professionals, with over three decades of hands-on domain experience and core competence on the subject of modern Electronic and Physical security. Our team comprises of senior military and IPS officers, retired from service. We are focused on overall enhancement of all types of physical security environment, as well as enrichment of end-user awareness. We offer technology solutions and applications that can improve overall security, loss prevention and risk management.



UNBIASED TECHNOLOGY CONSULTING

THREE TYPES OF CONSULTANTS

CAPTIVE

- Usually works for ONE preferred Vendor/OEM (MASTER)
- Handles Services & products of the above Master
- Committed financially to generate Master's sales & profits
- Often offer "Free Consultancy" to benefit the Master
- Will generally dump unwanted Hardware in quality & quantity



BIASED

- Those who steer clients to a handful of Vendors and OEMs with whom they have business arrangements
- They stand to gain whichever option the client chooses
- They factor in the best commission rates, both from the clients and the Master



INDEPENDENT

- Those who have no financial or business ties with any Vendor or OEM
- Thus no conflict of interest that affects recommendations
- Will work strictly to the best interest of the client
- Will let the client dictate choice of Vendor or OEM based on independent recommendations, and build in ethics into the contract



Therefore, it is always more prudent for any client to identify and shortlist **independent security consulting firms**. Client does not have to wonder if he is being pressured to buy a specified product or forced to miss out on a better alternative solution. **This is the method of operation of TechVision**. We offer the best course of actions, and put together an unmatched solution exactly as per the requirement of our clients.

ADVANTAGE TechVision

The expertise from Team TechVision on Electronic and Physical Security extends to evaluate a wider view of risks and vulnerabilities to design the most effective security solutions. This is backed up by the State of the Art Technology Awareness and In Depth Experience in every field of security, within an essential package of Tactical, Strategic and Futuristic Considerations. We base them on scalable variables of "MUST", "SHOULD" and "COULD" for the convenience of our clients. The solutions arrived at are purely need-based and product-based. We enunciate the importance of the combination of procedures, and trained staff with technology, which more often than not gets diluted. TechVision dovetails all these into every solution to safeguard the Institutional needs. The follow up on the solutions is part of our continued commitment to our clients. Since the overall architecture would be a combination of Technology, Processes and People, the Return on Investment will be fast and significant.

OUR OBJECTIVES

- To reinforce various initiatives and efforts to advice, prevent, respond and combat modern security threats
- To reduce and avoid terrorists' free access to security data and other critical resources
- To complement the efficiency of our investigative institutions to investigate and prosecute
- To identify and assist the public in setting up their quality security controls
- To coordinate the capacity of private infrastructure to strengthen, advice and assist the government agencies to prevent and deal with the consequences of a security incident
- To independently study, analyse and identify the pattern/factors that contribute to the recruitment of terrorists
- To encourage and educate more private agencies to engage more effectively in combating terrorism, and other security related menaces
- To provide unbiased advice regarding cost estimates, and ROI for counter-terror programs,

and realistic lead-time in the development and implementation of guidelines that might be needed for crisis management

- To provide unbiased solutions for the enhancement of physical security environments, enrichment of end-user awareness with added emphasis on Loss Prevention, Risk & Threat Analysis, its mitigation, etc
- To undertake, preparation of technical specifications as per user requirements, assisting user on bid preparations, evaluating bids, technical evaluation, recommend the best course of action or solutions
- To undertake Project Management, Quality Assurance and Site Inspections, Certifications, Check Audit etc
- To provide quality security related manpower hiring and leasing services, management of various security services, training, AMC etc by reemploying experienced personnel from military and police backgrounds

OUR SERVICES

- Complete Security Engineering of facilities, buildings, institutions, infrastructures and places
- Design and development of phased, scalable, customised and modular security solutions
- Overall Technology Guidance, Preparation of Security Project and Consultancy Reports
- Design, develop and advice on all aspects of Physical and Electronic security infrastructures, pertaining to major installations and organisations like, Hotels, Malls, Factories, and other critical infrastructures like, Airports, Ports and Offshore rigs etc
- Security Survey - Discuss and Study Clients' overall Security Requirements & apprise clients on available Technology Solutions under Must, Should and Could
- Security Audit and Vulnerability Assessment of existing installations
- Revision of Policies & Practices that can make significant security impact
- Threats Evaluation - Gap Analysis, Identification of Threats and Analysis of threat patterns
- Physical Security Design with Perimeter Protection & Access Control
- Plan, Review, Revisions & Design of Policies & Procedures
- Loss Prevention and Procedures for Material Security
- Internal Intelligence

- Design and development of response mechanism to threats from all vectors
- Execution of turnkey security and telecom projects
- Holistic Security Integration Solutions to
 - Deter, Deny, Delay, Detect Threats & Forensics
 - Access Controls
 - CCTV and IP Video Surveillance
 - Video Analytics
 - Mass Notification
- Assistance towards
 - Preparation of Vendor Documentation & Bid Preparation
 - Work descriptions and Estimating Scope of work
 - Technical Evaluation
 - Recommend the Best Course of Action
 - Calculation on Return on Investment (ROI)
- Site Inspections
- Security Policy Management
- Project Management
- Quality Assurance & Quality Control Inspections
- General Technical Advisory Support and Crisis Management
- Assessment of optimal Security Manpower Requirements & their duties
- Convergence of all Security solutions under Technology, Process and People.



TEAM TechVision

- Chairman** **Shri MGA Ramen, IPS**
Former DGP, Kerala , Executive Director, Vigilance & Security, Hotel Corporation of India, Bombay
- Vice Chairman** **Major General Ashok Hukku, YSM**
Formerly with the Indian Army, RAW & NTRO
- Managing Director** **Brigadier B U Kumar**
Formerly with Indian Army & Directorate General Resettlement
- Executive Directors**
- Colonel R K Nair**
Formerly with Indian Army
 - Colonel K B R Pillai**
Formerly with Indian Army
 - Commander Jacob J Koottummel**
Formerly with Indian Navy
 - Commandant NS Pillai**
Formerly with Border Security Force



PANEL OF ADVISORS

Intelligence:

Mr PKH Tharakan, IPS
(Retired DGP, Kerala and Ex-Chief, RAW).

Instrumental in setting up the Nuclear Command Authority. He was one of the Advisors to the Governor of Karnataka. At present, a member of the National Security Council and the Chief Advisor of Strategic Affairs.

Auditing CCTV Systems

Mr Andrew Hays (Andy Hays)

An Engineer, Owner of CCTV IN FOCUS, (Security and Investigations Industry) United Kingdom.

Finalist and Winner Essex Business 2008 & Finalist for Security Consultant of the Year 2009. Specialties: Rotakin Training and Testing & Auditing CCTV Systems to BSEN 50132-7.

Airport Security, ATC & Avionics

Air Vice Marshal R Somnath

Visisht Seva Medal (Retired)

Expert in Electronics, Telecommunications, Avionics, Aeronautical Engineering, Aircraft Electrics, Instrumentation, Control Systems, Maintenance Engineering, Weaponry / Armament, Technical Administration, Air-to-ground and Ground communications, Troposcatter Communi-cations, Navigational (ATC) aids, Fire fighting systems, Security systems etc

Pharmaceuticals

Dr MD Nair

(Retired Vice President of SPIC).

Ph.D. from the University of Illinois, USA, Fellow of the National Research Council of Ottawa, Canada & Alfred P. Sloan Research Foundation, New York. Consultant to WHO for setting up Pharmaceutical Projects in Arab countries, & Consultant to Commonwealth Secretariat for Developing Pharmaceutical Industries in Eastern and Southern African States.

Electrical Engineering, with Speciality in Lighting

Mr BS Prasanna Kumar

B Sc degree in Electrical Engineering, Fellow, Indian Institute of Lighting Engineers, Member, British Institute of Management (UK) & Associate Member, Institution of Electrical Engineers (UK).

Aviation

Colonel K J Samuel (Retd.)

(Executive Director, Deccan Aviation).

A Pilot from 1980. Qualified Flying Instructor from Jan 1981. Launched Deccan Aviation with colleagues. Currently kick starting Deccan Cargo, and dabbling in starting a Charitable Venture.

OUR STRATEGIC PARTNERS

- ◆ CCTV In Focus, Unit 1, Crammond Park, Lovet Road, Harlow, Essex, CM19STF, www.cctvinfocus.com
- ◆ KELTRON, Keltron House, Vellayambalam, Trivandrum-695033, www.keltron.org
- ◆ TOTEM International Ltd, #777 Journalist Colony, Road No 3, Banjara Hills, Hyderabad-500034, www.totemint.com
- ◆ GMS Integrated Systems Pvt Ltd, Metro Estate, 178 CST Road, Kalina, Santacruz East, Mumbai 400098 www.gmsys.in.
- ◆ Apex Security Consultants, Dubai, www.apexsecon.com

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